



## Your trusted partner for boosting the competitiveness of your Supply Chain

### The Supply Chain is critical for competitiveness in the global economy

In the world of international competition, where competitiveness now makes one extended enterprise compete against another, it is vital to constantly improve the performance, quality and traceability of the supply chain.

In addition, the reduction in the number of tier 1 suppliers and the increase in their responsibilities regarding their own supply chain confirm the need to improve the performance of the supply chain.

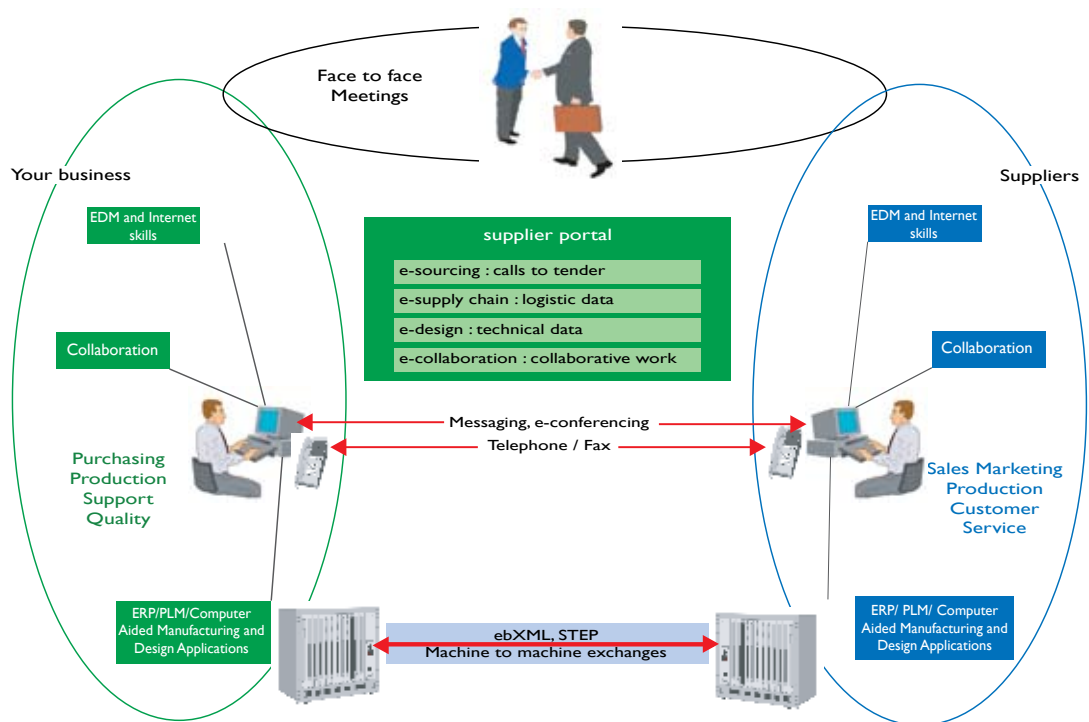
### New challenges facing Supply Chain Management

In order to increase the performance of the Supply Chain, industry must adapt traditional practices to accommodate new procurement techniques : generalized Collaborative Planning, Forecasting and Replenishment (CPFR), Vendor Management Inventory (VMI), consigned VMI, Kanban, Synchrone, etc. combining them with 'Event Management'.

This results in :

- Reduced stock levels whilst avoiding stockouts
- Shorter procurement cycles
- Improved customer services and a reduction in customer penalties
- A reduction in data entry workload and risks of error; reduced costs (20%)
- reorganising jobs to include tasks with a higher added value

### Digital Enterprise extended to suppliers



Business Opportunities with new Organizations Standards and Technologies

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e-business strategy  
 competitiveness  
 your  
 and  
 Supply Chain Management  
 innovation  
 your  
 Customer Relationship Management  
 boost  
 Knowledge Management

At purchasing level : a purchasing policy needs to be drawn up, monitored and enforced using the appropriate user-friendly tools.

It is also necessary to be able to find the best suppliers in a responsive manner, and to establish a collaborative relationship with them.

### Digital technology is vital for boosting Supply Chain Management

Whereas it was possible to process a Spot Order manually, it is becoming quite impossible to make the numerous exchanges associated with the new procurement methods;integrated digital solutions and processes are now required.

BOOST, through its expertise and its positioning in standardization projects, is a trusted partner for providing assistance to businesses wanting to develop their digital working methods.

### Partner responsible for SCM

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### Skills and services provided by BOOST-SCM

BOOST offers a complete Project Management service to help businesses and industry define their e-supply Chain strategy and implement their digital e-supply chain integration projects with their suppliers.

- e-supply chain strategy
- Optimization of procurement methods based on best practices in the sector
- Packaged outsourcing of e-supply chain deployment
- Assistance with Supplier Portal specifications, EDI solutions, etc.
- Assistance with choosing and implementing e-supply chain solutions

### References

#### Industrial sectors

**Aerospace and Defence** : Assistance with choosing the right European digital Hub extended enterprise solution, Development and maintaining of international BoostAero e-supply chain standards (<http://www.boostaero.com>)

**Aeronautics, car industry, railways, electronics, mechanical engineering** : development of standards and a Supplier Portal model, as part of the SEINE project by GIFAS (<http://seine.boost-management.com>)

**Electronics** : development of international logistics standards, as part of the TICIO project run by FIEN.

**Ministry of the Economy, Finance and Industry** : coordination between sectors (PLM, SCM, CRM, e-collaboration) on sector-based projects within the TIC&PME 2010 action plans, as part of the Boost-Industrie & Services AFNET project (<http://www.boost-industry.com>)

#### Companies

**Dassault Aviation** : Project management assistance in implementing BoostAero standards in the DassaultSuppliers Portal

**GDF** : Definition of e-procurement policy

**MBDA** : Study of Supply Chain opportunities and BoostAero project management support and deployment

**RADIALL** : e-business strategy – BoostAero project management support and deployment