

MBDA : Supply Chain and BoostAero opportunities, business management support with the implementation of BoostAero

RADIALL : Extended enterprise strategy - business management support with the implementation of BoostAero

Public bodies

OCCAR (European defence agency) : definition of extended enterprise and collaborative strategy

CETIM (Mechanical industry) : evaluation and best practices in collaborative PLM platforms

Ministry of Education, Research and Technology : Evaluation mission of the French Regionals Numerics Universities' action plan

UN/CEFACT, ISO : French and European industry representation in the standardization bodies.

Our values

Complete customer satisfaction : BOOST will make its best to fulfill its commitments (quality, cost, deadlines) to its customers.

Independence, ethics and transparency : BOOST is wholly-owned by its partners, which means we can guarantee to give independent advice

Quality : we promise to deliver the best possible quality, under all circumstances.

Confidentiality : we undertake to observe the strictest confidentiality at all times when dealing with information provided by our clients.

Competence : BOOST provides its clients with the services of highly qualified senior consultants

Transfer of skills : we undertake to transfer skills in order to facilitate as much as needed the adoption of new methods, new uses and new tools by our clients .

Our managers have over 15 years of experience in Business Consultancy in companies and public bodies

Chairman : Jean-Patrick CARRIE

PLM Manager : Jean BRANGE

SCM Manager : Samy SCEMAMA

CRM Manager : Jean-Patrick CARRIE

Security Expert : Pierre-Yvon CAUBIT



Business Opportunities with new Organizations Standards and Technologies



Business Opportunities with new Organizations Standards and Technologies

BOOST is an international consultancy firm for businesses, public bodies and clusters, specializing in assistance for designing and implementing new processes and digital collaboration tools for the extended enterprise.

Our mission : to boost innovation and competitiveness by digital means

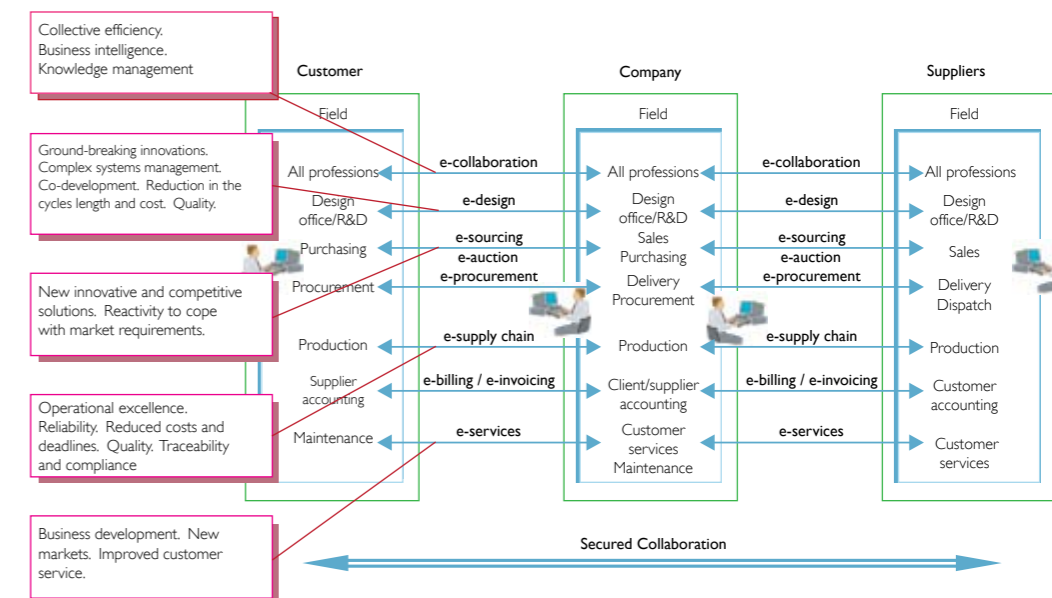
When competing on an international scale, it is vital to innovate continuously with processes, organizations and technology.

- Recent industrial success has been based on major organizational innovations that have re-defined the relationship between businesses and their partners : co-design, reduction in the number of tier 1 suppliers, etc.
- Digital technology has become an important opportunity for innovation and improving competitiveness : supporting new industrial organizations in developing products, drastically reducing delivery times and costs, improving the reliability and quality of supply chains
- The potential for innovation is reinforced thanks to virtual plateaus that stimulate coordinated creativity between partners of all sizes and sectors, and make it possible to take account of production and after sales support constraints from the outset.
- Competitiveness now pits extended enterprises against each other, creating the need to integrate the supply chain digitally, right up to the final tier; imposing communication standards.

Helping businesses to develop their extended digital enterprise

IT innovation is the driving force for competitiveness in all business professions

Functional architecture



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Digital technology can be used to achieve more effective business strategies by integrating clients, partners and suppliers into standardized business processes :

- In the design field, digital technology can stimulate innovation, improve the time to market, reduce cycles and costs, by facilitating the use of PLM (Product Lifecycle management) tools
- In connection with supplier relations, it can improve the performance and quality of the supply chain, reduce stocks, reduce administration costs, by adopting SCM (Supply Chain Management) solutions
- As regards customer relations, it can generate sales, increase customer satisfaction and loyalty, via the implementation of CRM (Customer Relationship Management) solutions
- Within the company itself, it can reinforce collective efficiency, and knowledge management.

Developing standards to promote the digital integration of networks

Extending the integration of processes and information systems to e-business as a whole involves spreading the same solutions to all sub-contractors, whatever their ranking in the network.

Unlike EDI in the 1990's and the more recent Virtual Design Plateaus, which were only aimed at big suppliers, digital exchange is for all suppliers, including SMEs. For digital integration to work, international standards developed in respect of best practice are vital.

In addition, most SMEs are multi-sectors, making the businesses interdependent, which means that there is a need for coordination from the point of view of standards, to guarantee the interoperability of the digital solutions on offer.

BOOST is a trusted player, that has helped clusters to build their standards

as a result of a drive to standardize work in the aeronautical (PLM, SCM) and electronics (SCM) industries, and to coordinate work on sector-based projects within the context of the TIC&PME 2010 action plan of the Ministry of Economy, Industry and Employment.

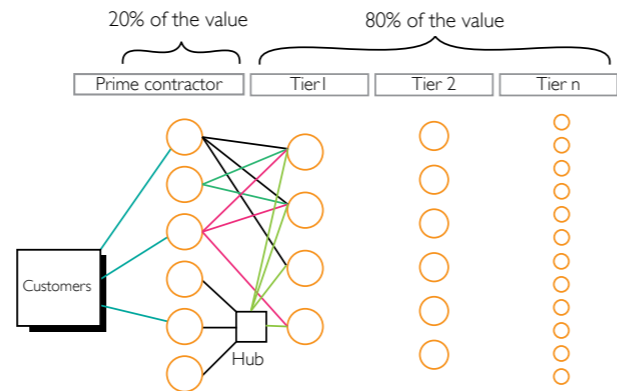
We offer two services :

- Definition of a digital technology strategy for a cluster : opportunity analysis, survey of current practices, benchmarking with other sectors, interoperability between sectors ; return on investment
- Creation of PLM or SCM Standards, maintenance, labelling, associated services

Competitiveness results in one extended enterprise playing off against another

The digitalization of the extended enterprise is a key factor in its competitiveness

A strategic imperative, but the basics have still to be taken care of...

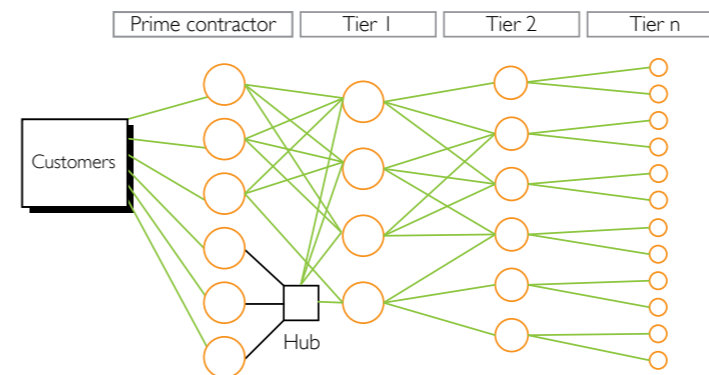


Today
 Business Process, proprietary format messages, integration problems, additional cost, quality problems



Business Opportunities with new Organizations Standards and Technologies

A necessity: Standards and support for suppliers



Tomorrow

Business Process, standard message formats
 Simple integration, quality, reliability

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As a result of the experience it has acquired, BOOST is able to provide a complete project management assistance service (PLM, SCM, CRM, e-collaboration) for businesses and public bodies :

- Definition of an extended enterprise strategy.
- In each field (PLM, SCM, CRM, e-collaboration), requirements analysis, definition of a strategy, assistance in choosing the right solutions, assistance for implementation, feedback.

Our unique skills

BOOST consultants are recognized experts in extended enterprise, and are involved with developing innovative digital working methods worldwide for the aeronautical industry. The SEINE project (Ministry of Economy, Finance and Industry) also gave them the opportunity of including the best practices from other branches of industry.

They provide comprehensive consultancy for both companies and clusters guaranteeing that international best practices are applied.

Our references include :

Industrial sectors

Aerospace and Defence : Assistance for conception and deployment of the European aeronautic digital Hub, BoostAeroSpace (<http://www.boostaerospace.com>), offering high value added services for secured collaboration in the PLM (conception virtual plateau) and SCM (supplier portal). Development and maintenance of international Boost-Aero logistics standards (<http://www.boostaero.com>)

Aeronautics, car industry, railways, electronics, mechanical engineering : development of standards, a collaborative platform for PLM co-design, and a Supplier Portal prototype, in the context of the GIFAS SEINE project (<http://seine.boost-plm.com>)

Electronics : development of international logistics standards, as part of the TICIO project by FIEN.

Ministry of Economy, Industry and Employment : coordination between sectors (PLM, SCM, CRM, e-collaboration) of sector-based projects within the TIC&PME 2010 action plan, as part of the AFNET Boost-Industrie & Services project (<http://www.boost-industrie.com>)

Companies

Dassault Aviation : Project management assistance for the implementation of BoostAero standards in Dassault Suppliers portal

EADS : Development and operations of a model driven architecture platform for simulation of business processes and information models interoperability. Development of ISO STEP AP239 specifications.

SAFRAN : Standardisation specifications for STEP AP214 data models

THALES : Supply-chain collaboration portal specifications . PLM demonstration platform specifications

GDF : Definition of an e-procurement strategy